

NORTH AMERICA

# Smart Energy Week



## 2020 POST SHOW REPORT



### Smart Energy Week Virtual Experience by the numbers:

**3,000+**

solar, storage, wind, smart energy, hydrogen, fuel cells, and EV professionals



**200+**

Virtual exhibitors



**800+**

VPs & C-Suite executives



More than **73%** of attendees have buying power

Attendees from over **75** countries with a 15% international audience



**5,500+**

virtual messages sent



**3,000+**

messages between exhibiting companies



**2,250**

messages between exhibitors and attendees.



**70%** of attendees interested in energy storage



**250+**

speakers showcasing industry leadership

### A new experience.

The COVID-19 crisis challenged many events to reimagine ways to bring together communities, and SPI, ESI, and Smart Energy Week was no different. In order to provide an opportunity for the industry to learn and network, the event went completely virtual this year with its six weeks of Virtual Education Microconferences, as well as the Virtual Tradeshow. This virtual experience drew 3,000+ attendees from over 75 countries and 200+ exhibitors to our online platforms. The weekly education series ran from September 14 through October 27, with the Virtual Tradeshow taking place Oct. 21-22. This exceptional series included content and exhibitors from across the renewable energy industry, including solar, energy storage, microgrids, hydrogen, wind energy, and electric vehicles. Each week also included an engaging weekly roundup presented by Sunicast Media and special interviews from the SolarCoaster and PV Magazine.

**Notable awards:**

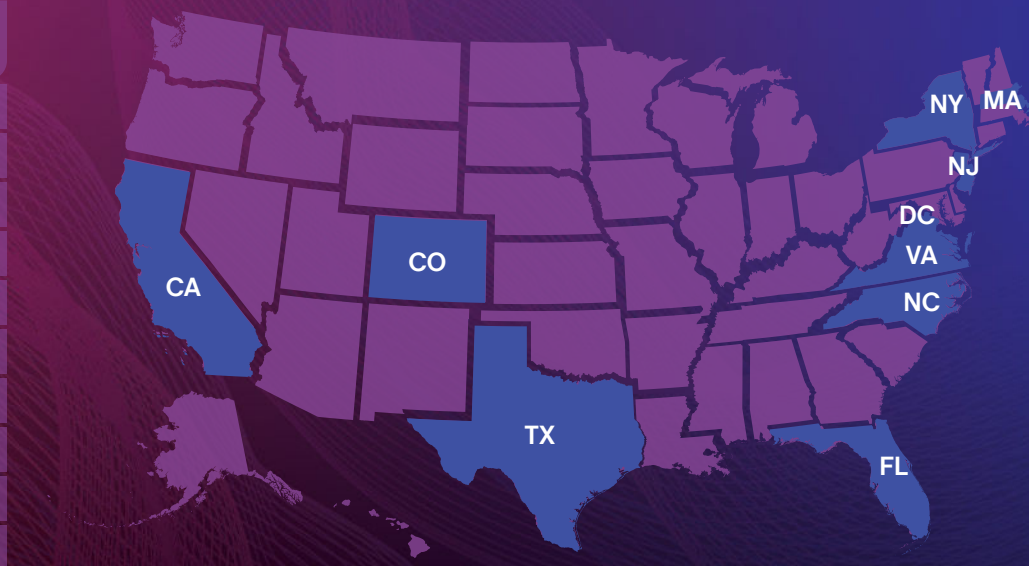


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*SPI, ESI & North America Smart Energy Week* is the premier event in North America for the renewable energy industry, including solar, energy storage, microgrids, wind, hydrogen, fuel cells, and electric vehicles.

 **Top 10 U.S. states tuning in**

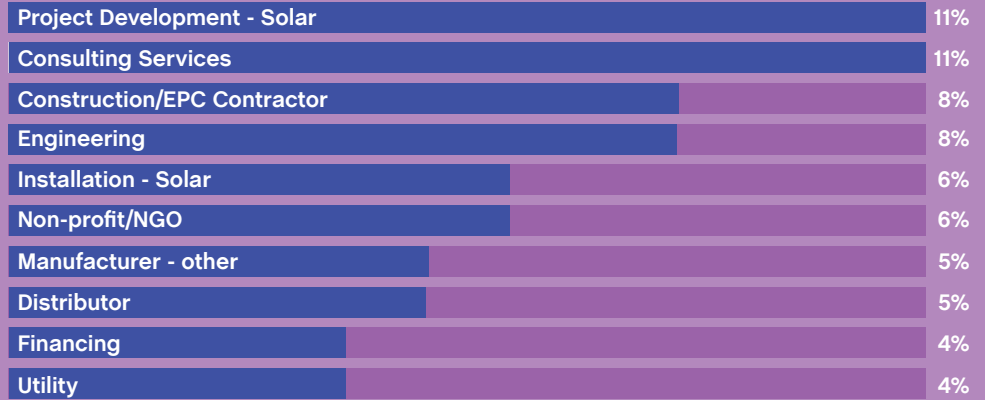
1. CALIFORNIA
2. COLORADO
3. MASSACHUSETTS
4. NEW YORK
5. WASHINGTON, D.C.
6. TEXAS
7. NEW JERSEY
8. VIRGINIA
9. NORTH CAROLINA
10. FLORIDA



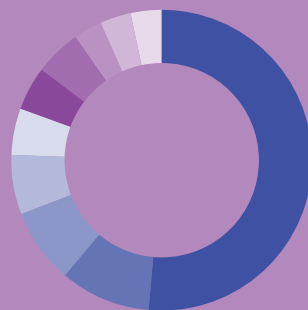
 **Top job titles tuning in**

BUSINESS DEVELOPMENT:	<b>18%</b>
ENGINEER:	<b>16%</b>
EXECUTIVE:	<b>14%</b>
SALES:	<b>11%</b>
PROGRAM/PROJECT MANAGEMENT:	<b>9%</b>
MARKETING:	<b>6%</b>
FINANCE & INVESTING:	<b>5%</b>
O&M:	<b>3%</b>
RESEARCH & DEVELOPMENT:	<b>3%</b>
POLICY ADVISOR/ANALYST	<b>2%</b>

**Top industry segments tuning in**



**Top 10 international countries tuning in\***



Canada.....	32%	South Korea .....	3%
Mexico .....	6%	Australia .....	3%
China .....	5%	Colombia.....	2%
India .....	4%	United Kingdom .	2%
Germany .....	3%	Spain.....	2%

\*percentages based off total of international audience